

From Kong to Envoy Gateway

A Fortune 500 cybersecurity firm migrates from Kong to open-source **Envoy Gateway** with IMESH.

KAFKA · KINESIS · ZEROBUS · SLIDING-WINDOW RATE LIMITING



6 Weeks

Migration, planned by IMESH

300+ Clusters

Managed by Envoy Gateway today

~\$800K

Saved on licensing fees

Rising Fees, Lock-In and Upsell Pressure

 Rise in License Fees

01

\$800K → \$1.1M

Kong was increasing the license fees from \$800K to \$1.1M.

 Vendor Lock-In

02

 ----- \$\$\$

Even for a small change to an existing feature, Kong would charge a huge sum of money.

 AI Gateway Upsell

03

+\$1M Kong AI Gateway

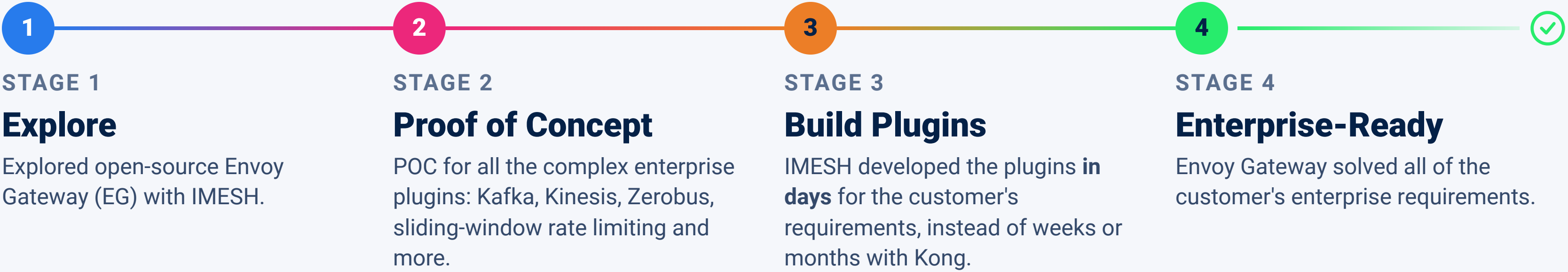
Constant pressure to adopt Kong AI Gateway, another \$1M USD, while Agent Router and LiteLLM were fantastic alternatives.

THE COST ESCALATION



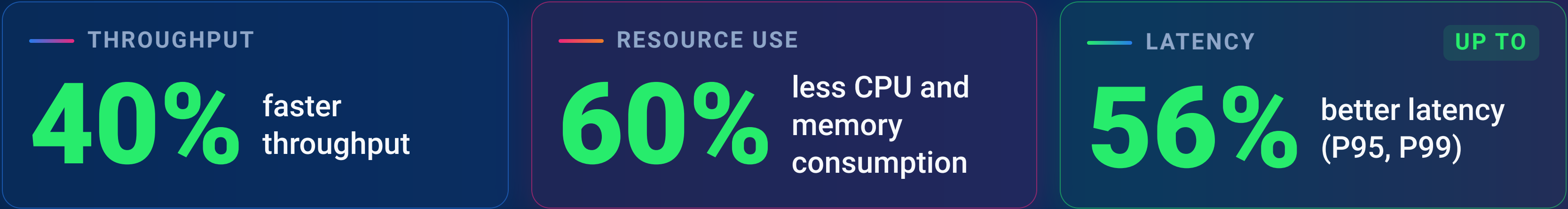


Open-Source Envoy Gateway, Proven with IMESH



PERFORMANCE TEST · ENVOY GATEWAY VS. KONG

✓ EG outperformed Kong in all categories



Six Weeks to Envoy Gateway. 300+ Clusters Today.

6 Weeks

Migrated to Envoy Gateway on the plan laid out by IMESH

300+ Clusters

Managed by Envoy Gateway today

~\$800K

Saved on licensing fees

About IMESH

ARIA Agent

AI agent for Envoy Gateway and Agentic Router configuration and adoption.

imesh.ai/imesh-ARIA.html →

24×7 Enterprise Support

For Envoy Gateway and Agentic Router (earlier Envoy AI Gateway).

[imesh.ai · Enterprise Support](https://imesh.ai/Enterprise-Support) →

Out-of-the-Box EG Plugins

Ready-to-use plugins for Envoy Gateway.

envoygatewayplugins.io →

Ready to Move from Kong to Envoy Gateway?

Talk to IMESH about planning your migration.

[Visit imesh.ai](https://imesh.ai) →